

# THE ACTINIC SOLUTION - À LA CARTE TRAINING PLAN





### **COURSE INFORMATION**

#### Location

Distance or on-site (Full day training)

From 9.30 am to 5.30 pm at the place indicated on the invitation.

#### Duration

The complete training lasts 19 hrs and 30 min and can be organised in separate modules depending on the trainees' agenda.

### **Necessary Equipment:**

- Computer equipped with Windows on which the participant is registered as administrator
- ✓ Wireless Internet access
- ✓ Internet browser(s)

#### **Prerequisites**

To take part in this training, the trainees must have a good knowledge of:

- ✓ The Windows environment
- ✓ The Internet

## **Objective**

After this training you will be able to build, set up and operate an Actinic e-Commerce site:

- ✓ Set up the item catalogue, manage orders and prices
- ✓ Manage customer base and users
- ✓ Set up marketing tools and campaigns
- ✓ Manage a multi-language and multi-currency site

Our trainers' expertise and teaching experience are a quality guarantee. Our modules are designed to ensure you gain in-depth knowledge on how to use the solution to its full extend as well as best practices in building an e-Commerce site.



**Luke Thomas** 

Senior Actinic Technical Specialist with 10 years of experience managing Actinic's projects. As a trainer, Luke's straightforward approach helps partners and customers acquire new knowledge and skills from a practical standpoint.



#### Bastien Djian

E-Commerce Specialist and ERP Link expert with 7 years of industrial engineering experience. Bastien provides expert advice, and keenly transmits his knowledge and experience when training Actinic partners and customers on the Actinic solution.



#### Stefan Woods

E-Commerce instructor with over 3 years' experience helping customers optimise their IT environment. In a training room Stefan's expertise and contagious enthusiasm help trainees to quickly grasp even the most complex systems and apply the tailored advice with ease.



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		COURSE OVERVIEW
MODULE 1 Discovery of the Actinic solution	1h	<ul> <li>First Steps in creating a Site</li> <li>Back office discovery</li> <li>Access to support, online help and guides</li> <li>Menu administration</li> <li>Discovery of design templates</li> </ul>
MODULE 2 Configuration of the solution	1h	<ul> <li>Currencies and languages</li> <li>Email management</li> <li>Copyright administration</li> <li>The home page</li> <li>Registering, connecting and transferring domain name</li> </ul>
MODULE 3 Catalogue Management	2h	<ul> <li>Structure of the catalogue items</li> <li>Category administration</li> <li>Creating and setting up items</li> <li>Catalogue layout</li> <li>Images</li> </ul>
MODULE 4 E-Commerce Content Management	2h	<ul> <li>Faceted navigation (search filters)</li> <li>Product options and attributes</li> <li>Upselling and cross-selling</li> <li>Packs</li> </ul>
MODULE 5 Delivery and Payment Methods	1h	<ul><li>✓ Delivery methods configuration</li><li>✓ Payment methods configuration</li></ul>
MODULE 6 Order Management	2h	<ul> <li>Order follow-up</li> <li>Progress reports</li> <li>Statistics and metrics</li> <li>Order statistics</li> </ul>
MODULE 7 Discounts	2h	<ul><li>✓ Item discounts</li><li>✓ Shopping cart discounts</li><li>✓ Discount grid</li><li>✓ User discounts</li></ul>
MODULE 8 International e-Commerce	1h30	<ul> <li>Domain management and country display</li> <li>Duplication of design, menus, articles</li> <li>Language management</li> <li>Currency management</li> </ul>
MODULE 9 Advanced Order Management	2h	<ul> <li>Presentation of the phone and email order component</li> <li>Quotes and estimates</li> <li>Remote order entry by sales representatives</li> </ul>
MODULE 10 Search Engine Optimisation	2h	<ul><li>✓ Best practices for SEO</li><li>✓ Site map creation</li><li>✓ Canonical and rewritten URLs</li></ul>
MODULE 11 Mobile Version	1h	<ul> <li>Activating the mobile version</li> <li>Optimising the mobile site</li> <li>Adding content pages</li> </ul>
MODULE 12 Marketing tools	1h	<ul><li>✓ Newsletters</li><li>✓ SMS campaigns</li><li>✓ RFM notation (Segmentation of users based on their behaviour)</li><li>✓ Banners</li></ul>
MODULE 13 Apps and external connections to the solution	1h	<ul> <li>✓ DataPlug configuration and ERP Link setup</li> <li>✓ Apps Market place</li> <li>✓ Webservices Overview</li> </ul>